

The background is a complex fractal pattern, likely a Mandelbrot set, rendered in shades of blue and white. It features numerous intricate spirals and self-similar structures that create a sense of depth and movement. The overall color palette is cool, with various tones of blue and white, giving it a sophisticated and artistic appearance.

ELEGANT

CONSULTING SERVICES



Exciting Announcement!

- Representative of DCAS and D1way.online: Elegant serves as a representative of DCAS and D1way.online, showcasing approximately 50 products.

ELEGANT Overview:

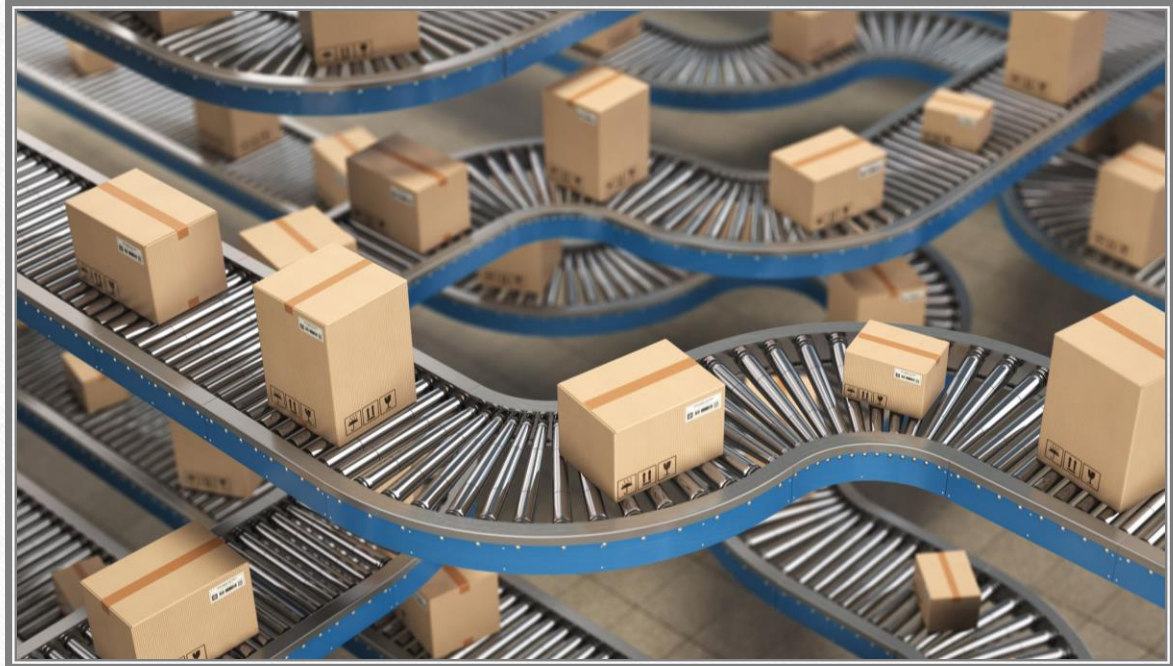
Mission Statement: Define the mission and vision of ELEGANT. What sets it apart from other service providers?



Services Offered: Clearly outline the consulting services provided in the academic and accounting sectors.

Bridge Between Customer and DCAS Services:

- Role in Requirement Collection: ELEGANT plays a vital role in collecting requirements from customers and delivering them to the DCAS services department.



Accounting Consulting:

01

Financial Advisory:
Offer financial
planning and advisory
services to companies.

02

Auditing Services:
Provide auditing
services to ensure
financial compliance.

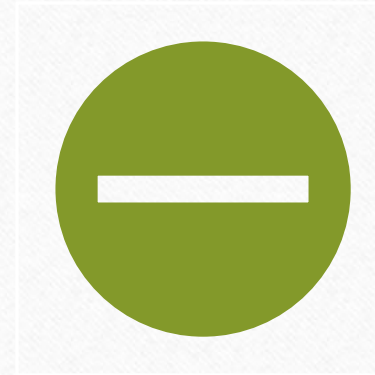
03

Tax Consulting: Assist
companies with tax
planning and
compliance.

Exclusive Online Presence:



D1Way.online offers elegant distance mode education with a focus on quality learning experiences.



No other online presence will be reflected under the name of Elegant.

Online Platform:

01

User-Friendly Interface:
Develop an easy-to-use
platform for clients to
access services seamlessly.

02

Secure Payment System:
Implement a secure
payment gateway for
transactions.

03

Chat and Video Features:
Include communication
tools for real-time
interaction between
consultants and clients.

Expert Consultants:

- Hire Qualified Professionals: Ensure that consultants are experts in their respective fields.
- Continuous Training: Keep consultants updated on the latest trends and developments in academia and accounting.





Data Security and Privacy:

- Data Encryption: Implement robust data encryption to ensure the security of client information.
- Compliance: Adhere to data protection and privacy regulations.

Client Onboarding:

- Onboarding Process:
Develop a smooth onboarding process for new clients.
- Needs Assessment:
Understand the specific needs of each client to tailor services accordingly.



Feedback and Improvement:

- Feedback Mechanism: Establish a system for clients to provide feedback on services.
- Continuous Improvement: Use feedback to make continuous improvements to service offerings.

Marketing and Outreach:



Digital Marketing: Utilize online marketing strategies to reach a wider audience.



Partnerships: Consider forming partnerships with educational institutions and businesses.

Legal and Compliance:

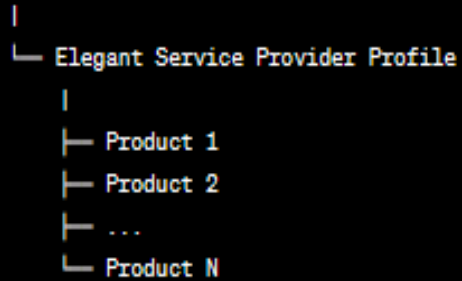
- Legal Framework: Ensure compliance with all relevant laws and regulations in the academic and accounting sectors.
- Contracts and Agreements: Have clear contracts and agreements with both consultants and clients.

Scalability:

- Scalable Infrastructure: Design the platform and operations to scale as the business grows.
- Remember, the success of ELEGANT will depend on delivering high-quality consulting services, building strong relationships with clients, and staying adaptable to changes in the academic and accounting landscapes. If you have specific questions or need more detailed information on any aspect, feel free to ask!

Chart:

Master User: 9587880099 (Gmail: [MasterUser@gmail.com])



Team Members:

1. Contact Number: [TeamMember1]
Gmail Account: [TeamMember1@gmail.com]
2. Contact Number: [TeamMember2]
Gmail Account: [TeamMember2@gmail.com]
3. Contact Number: [TeamMember3]
Gmail Account: [TeamMember3@gmail.com]
4. Contact Number: [TeamMember4]
Gmail Account: [TeamMember4@gmail.com]

Monitoring and Oversight:

Senior Desk

- Daily Performance Reports (DPR) Submission
- Accuracy of Database Management Systems (DBMS)

INTERVAL

Explanation:

- Master User: The primary point of contact, responsible for overseeing the Elegant service provider profile. Contact number and Gmail account provided for communication.
- Elegant Service Provider Profile: Represents the main profile on Seller Panel of INDIA MART with listed products and services.



Diverse Accounting Services:

- 15+ Accounting Services: ELEGANT offers a wide range of accounting services, providing customers with a comprehensive suite of options.

Account Control and Operation:

- Operated by D-ONE IT Services: ELEGANT Seller Account On INDIAMART account is operated by D-ONE IT Services, and the CEO, Mr. Deepak Sharma, is responsible for overseeing its operations.



Services and Affiliations:

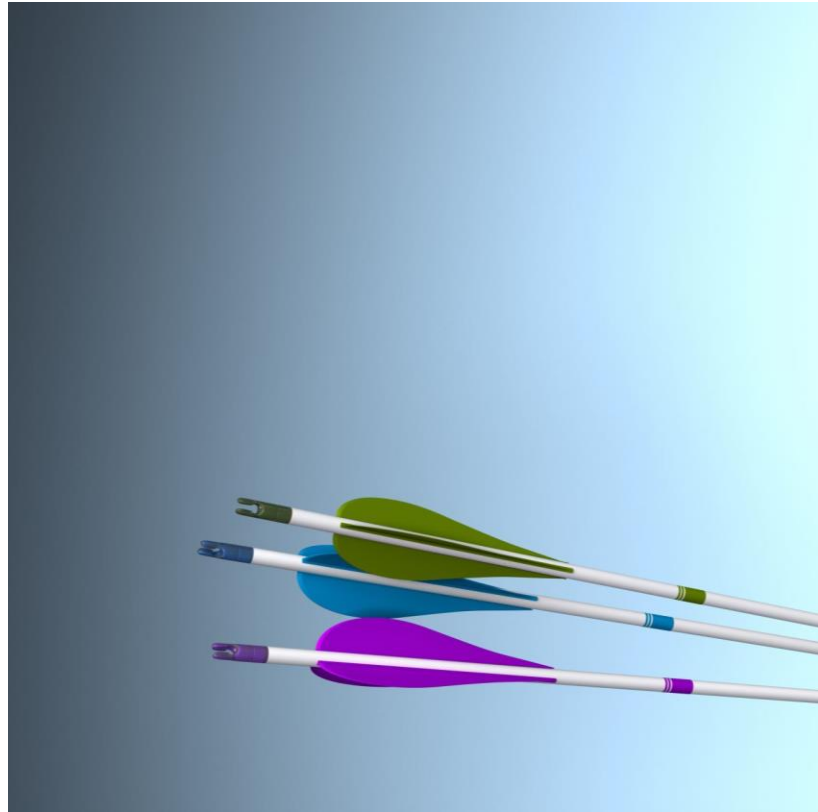
- Representative of DCAS.IN and D1way.online: Elegant serves as a representative of DCAS.IN and D1way.online, showcasing approximately 50 products.
- Exclusive Online Presence: No other online presence will be reflected under the name of Elegant.

Business Profile :

- Operated by CEO: Elegant is officially declared as operated by Mr. Deepak Sharma, the CEO of D-ONE IT Services.
- Declaration Date: The official declaration for online presence was made on 29/11/2023.
- Commercial Contact Number: The commercial contact number for Elegant is 9587880099.

Customer-Centric Approach:

- Understanding Customer Needs: ELEGANT aims to have a deep understanding of customers' needs, especially those seeking help with online digital CA services.



Direct Consultation:

- Consulting Services: ELEGANT will directly consult with customers to gather requirements. This direct interaction helps in better understanding and addressing specific concerns.

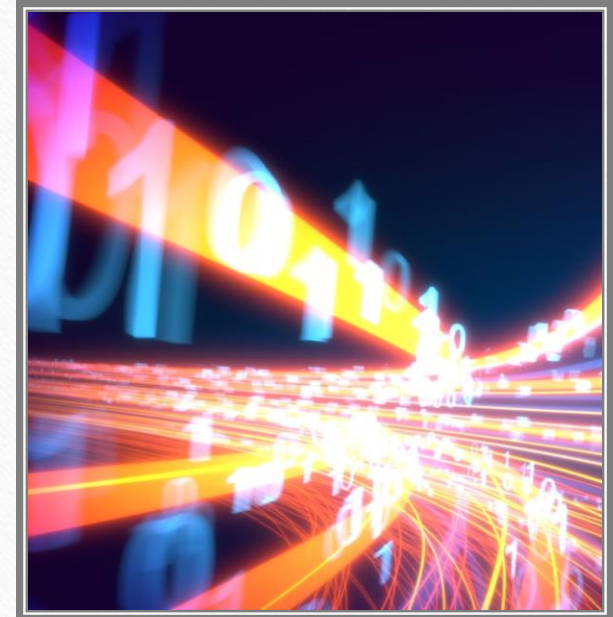
Data Management:

- Data Record Maintenance: D-ONE IT Services, as the master user, is responsible for maintaining and managing the entire data record on the Seller Panel INDIA MART account.



Digital Utilization Rights:

- Utilization of Social Media Accounts: Elegant has the rights to digitally utilize the social media accounts of DCAS and D1way.online. This enables a prospective and strategic use of these channels for business promotion.
- This declaration establishes a clear connection between Elegant, D-ONE IT Services, DCAS, and D1way.online. It also outlines the rights and restrictions regarding online presence and the utilization of social media accounts. This kind of transparency is beneficial for building trust with potential clients and partners.



Access and Permissions:

- Master User Rights: As the master user, Elegant has the rights to delete or purchase leads based on its needs.
- Data Delivery: Data records can be delivered to the related profile person or employee as per their designated roles.



Online Account Utilization:

- Limited Accounts: Elegant has one Seller Panel account for DCAS and one for D1way.online.
- Contact Numbers: DCAS has two contact numbers, and D1way.online has two contact numbers for efficient communication.
- These guidelines ensure that there is a structured and controlled approach to account management, data handling, and lead acquisition on INDIA MART. By clearly defining roles, responsibilities, and permissions, the operations can be streamlined, and the data can be managed effectively.

Enquiry Handling:



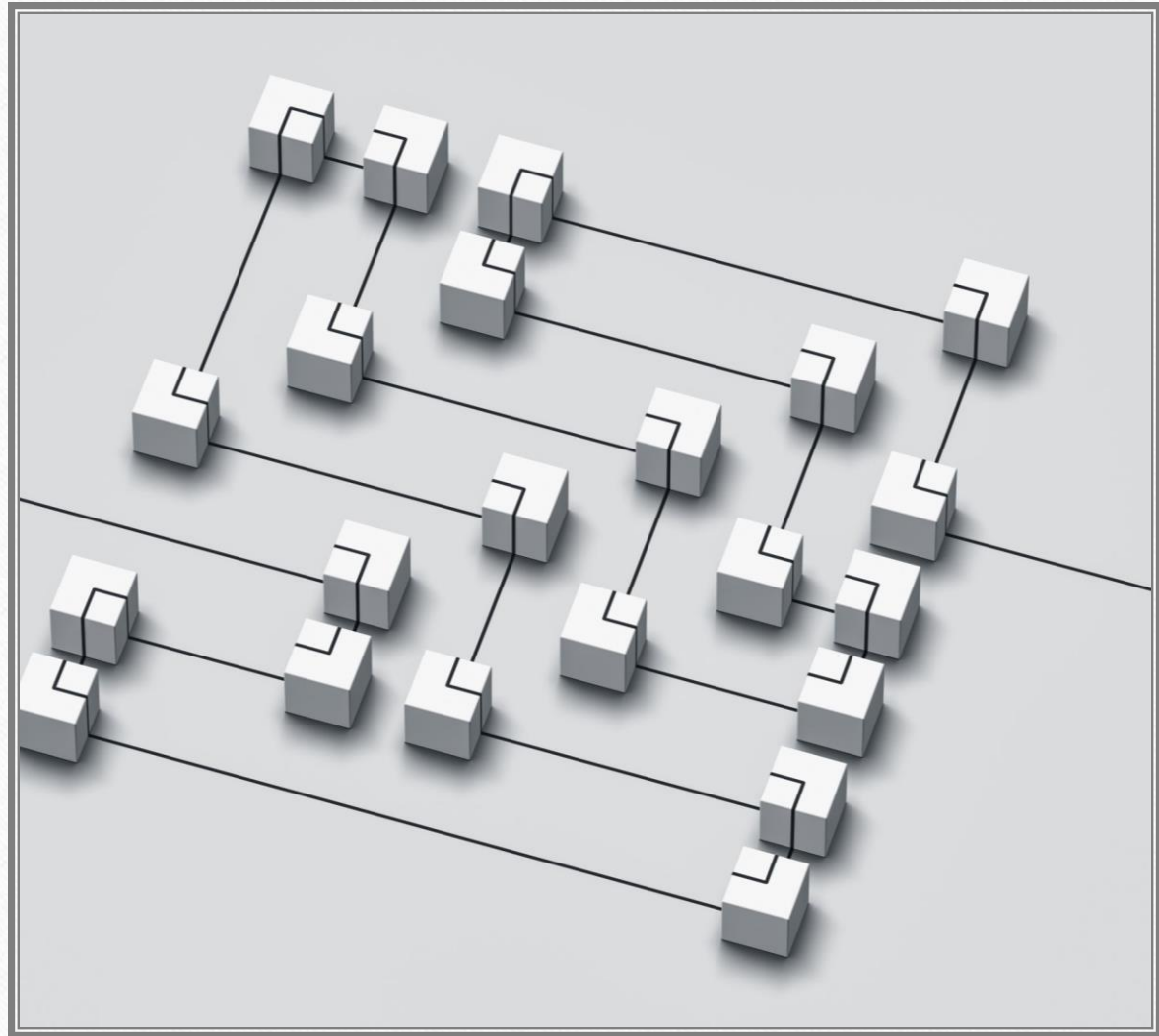
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- Project Team Responsibilities: The projected team members are responsible for handling the delivery of enquiries. Workflow details will be explained to registered employees as determined by DCAS management.

Team Members:

- Each team member is assigned a contact number and a Gmail account. They are responsible for specific tasks related to the services provided by Elegant.



- This structure outlines a hierarchy within Elegant, with clear roles and responsibilities for the master user, team members, and senior desk. The use of Gmail accounts and contact numbers facilitates communication and coordination within the team.



Single Registered Number for DCAS:

- Online Payments: DCAS receives online payments using a single registered number.
- Unified Account: All payments made for DCAS are directed to a single Elegant company account number.

Mobile E-Wallets:



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- Customer Requests: If a customer requests to transfer online payments through mobile e-wallets,
 - Use of Firm Names: DCAS and D1way.online have the rights to collect payments using their own firm names' accounts for mobile e-wallet transactions.
 - This payment policy ensures transparency and flexibility in handling online payments. It also allows customers to choose the payment method that suits them best while maintaining a streamlined process for your business.

Monitoring and Oversight (Senior Desk)

- The senior desk handles the monitoring of daily performance reports (DPR) and ensures the accuracy of the Database Management Systems (DBMS). They provide oversight and support to the team members.



"Management Employee Incentive Policy:

- In recognition of outstanding performance, employees who surpass their monthly target sales will be eligible for incentives as per their work profiles and the terms agreed upon with DCAS management. The incentive structure will be communicated individually to each employee, outlining the criteria for achievement and the corresponding rewards.



THANKYOU

Academic Consulting:



Tutoring Services: Offer online tutoring for students in various subjects.



Educational Consulting: Provide advice and support to educational institutions for curriculum development and improvement.



Career Counseling: Assist students in making informed decisions about their academic and professional paths.



Secure Academic Services:

- Secure Academic Matters: ELEGANT ensures the security of academic information, especially for students pursuing international certifications. This includes representation of documents in the field of study and employment.



Vocational Training and Skill Development:

- 359+ Vocational Training Courses: ELEGANT offers an extensive catalog of vocational training courses, covering diverse streams such as computer education, programming, management, retail, project management, and accounting.

International Certification Support:

- Support for Students: ELEGANT supports skilled students seeking international certifications, assisting them in achieving recognition for their skills on a global scale.



Representation in Distance Education:

- Distance Mode Education:
ELEGANT provides a platform for distance mode education, offering a wide range of courses, including those approved by UGC.





Streamlined Counseling:

- Direct Counseling: ELEGANT streamlines the counseling process through d1way.online, ensuring a direct and accessible channel for assistance.
- This vision positions ELEGANT as a comprehensive service provider addressing various educational and professional needs. The integration of technology, direct consultation, and a diverse course catalog contribute to its potential success. If you have specific questions or need further elaboration on any aspect, feel free to ask!

Single Registered Number for D1way.online:

- Online Payments: D1way.online also receives online payments using a single registered number.
- Unified Account: Similar to DCAS, all payments made for D1way.online are directed to the same Elegant company account number.

THANKYOU
